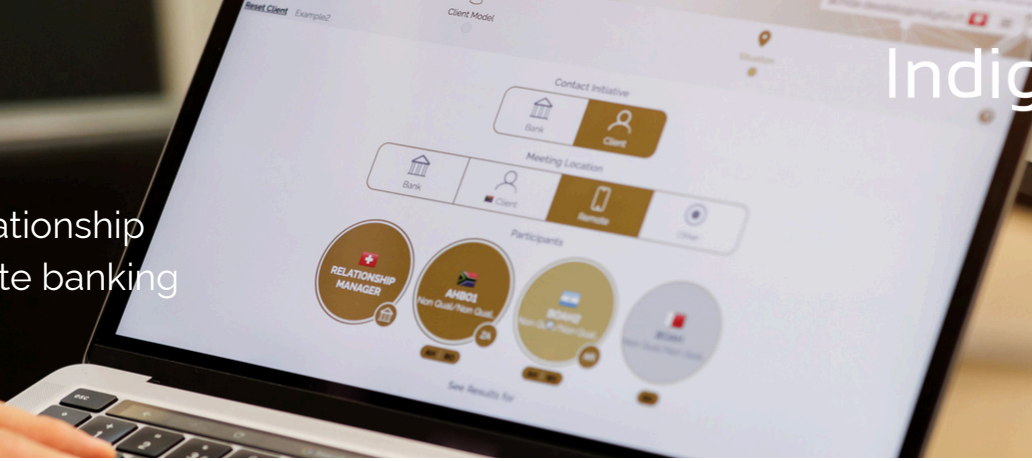


Use Case 1 - Relationship manager in private banking



► SCENARIO

Marco, a relationship manager at a Swiss bank, is attending a private event in Rome. Unexpectedly, he meets a client who is a UK resident and Monaco-domiciled, and Marco wants to discuss the performance of their discretionary portfolio and propose a new fund.

► CHALLENGES

Marco needs to navigate cross-border rules for the UK, Monaco, and Italy, ensuring compliance while managing the client's tax-sensitive investment needs, all without clear guidelines on what activities are allowed.

MANUAL PROCESS

- ✗ Retrieve relevant Private Banking, Product, and Tax country manuals for Italy, UK, and Monaco.
- ✗ Examine the signed contract and assess the client's situation (e.g., residency, asset class).
- ✗ Determine which regulations apply based on the client's profile and situation.
- ✗ Calculate tax rates.



Several hours based on complexity.

WITH INDIGITA

- ✓ Define the client profile and situation in just a few clicks.
- ✓ Copy-paste a list of ISINs.
- ✓ Instantly receive tailored compliance answers based on the search.



A few seconds

► KEY ADVANTAGES OF INAPP

- ✓ Certainty of correct answers.
- ✓ Proper cross-border risk management.
- ✓ Reduces the need for manual document access, complex calculations, and expert consultations.
- ✓ Reduced risk of potential fines by foreign and domestic authorities.
- ✓ Reduces task time from hours or days to mere seconds, the RM can focus on client interactions.

INTERESTED?

Contact us at info@indigita.ch
Or, directly book a demo via QR code:



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